Week 0: Alignment & Scoping

- ⢠Confirm executive sponsor and implementation lead.
- ⢠Capture success metrics, reporting cadences, and stakeholder map.
- ⢠Inventory CRM, finance, support, marketing, and ticketing platforms.
- ⢠Gather sample board or investor updates to mirror tone and structure.
- ⢠Define security review path and procurement milestones.

Week 1: Data Foundations

- ⢠Provision OmniCore workspace and enforce SSO + SCIM baseline.
- ⢠Set up source system connectors with least-privilege access.
- ⢠Validate field mappings for accounts, opportunities, invoices, and tickets.
- ⢠Align naming conventions for metrics, teams, and territories.
- ⢠Establish daily or hourly sync cadence per source system.

Week 2: Narrative & KPI Blueprint

- ⢠Draft KPI catalogue covering finance, revenue, support, and marketing.
- ⢠Map KPI owners and escalation paths for variance ownership.
- ⢠Create first-pass narrative templates for board, ELT, and functional reviews.
- ⢠Configure alert thresholds for cash runway, churn risk, and pipeline health.
- ⢠Review AI governance requirements with security and compliance leads.

Week 3: OmniChat Enablement

- ⢠Curate starting knowledge base: policies, SOPs, escalation paths.
- ⢠Define OmniChat guardrails, sensitive data handling, and audit logging.
- ⢠Pilot assistant with success, support, and finance champions.
- ⢠Capture deflection scenarios and add canned responses for quick wins.
- ⢠Iterate prompts and tone guidance based on champion feedback.

Week 4: Testing & Validation

- ⢠Run end-to-end data validation for core KPIs across each persona.
- ⢠Confirm lineage links from narrative statements back to source evidence.
- ⢠Execute access reviews and record audit results for compliance teams.
- ⢠Test alerting flows to email, Slack, and ticketing destinations.
- ⢠Dry-run ELT briefing with champions to gather usability feedback.

Week 5: Launch Preparation

- ⢠Finalise enablement materials and rollout comms timeline.
- ⢠Schedule leadership workshops and floor-walks.
- ⢠Lock in support model for post-launch hypercare.
- ⢠Configure monitoring for connector health and sync latency.
- ⢠Ensure procurement documentation and MSAs are executed.

Week 6: Go-Live & Hypercare

- ⢠Launch OmniCore narratives and OmniChat to agreed audiences.
- ⢠Provide daily office hours for data, workflow, and assistant questions.
- ⢠Track adoption, response accuracy, and variance resolution speed.
- ⢠Capture enhancement backlog and prioritise quick wins.
- ⢠Transition ownership to steady-state operations team with clear SLAs.

Success Metrics to Monitor

- ⢠Time to produce board narrative packs.
- ⢠Variance detection and resolution cycle time.
- ⢠OmniChat deflection rate and satisfaction score.
- ⢠Executive engagement with KPI drill-downs.
- ⢠Accuracy of lineage links back to source systems.